



## Case Study: AB AGRI - LEAN AWARENESS

Here at CQM Training and Consultancy we work with AB Agri to deliver Lean Awareness 2 day courses. During our time in partnership with AB Agri we have trained 80 people across 10 sites internationally. We recently spoke with Adam Grimwood who gave us an insight into the benefits received from running this training.

My name is Adam Grimwood, I am AB Agri's Head of Supply Chain Performance. My role focuses on driving cost savings and revenue and our approach to this, mainly around how we invest in our people and our processes.

At AB Agri we are quite new to incorporating improvement in to our DNA, so this is why we value quality training within the supply chain and decided to map out a continuous improvement journey from Lean Awareness and Lean Fundamentals.

#### What has been the scale of training through CQM?

Through CQM Training & Consultancy we have trained around 80 people across 10 cohorts in Lean Awareness. Some of these cohorts have been delivered over a solid 2 days and in other cases it has been split into 2 days so it was great to have that flexibility. Had I used another provider without this flexibility we would not have managed to achieve the training numbers that we have.

Another benefit was that we did this virtually so were able to deliver the programme across 10 locations, with 4 of these being Denmark, Poland, Spain and Holland.





#### How do you structure the learning within the business?

For me it is all about where we want to create the biggest change. In order to drive everyday improvement you have to start at the shop floor, this can be somebody working in the office but also someone on the production line.

Lean Awareness helps us organise the warehouse through 5S ensuring a clean, effective environment and making it easier to highlight if things are not where they should be. We never wanted one answer to developing Lean Six Sigma we wanted to create a variety of options to tailor the requirement that the individual needs to gain from it.

Our attitude to training was slightly different, mainly because we decided not to immediately run high level training involving projects as we were not ready for the strict methodology. But instead, our plan allows us to now run training at higher management levels and the terminology is understood throughout the organisation, whether delegates are members of the top management team or on the production line. This helps us build a strong culture throughout the organisation.

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#### How was your Lean Awareness course tailored towards AB Agri?

When we started discussing the two-day Lean Awareness course we had a meeting with CQM and tailored the programme to the specific needs of AB Agri. We did this so that it was easy to replicate within the business, and when being delivered we were using the terminology in everyday job roles.

We also tailored it so that the learners needed to complete homework, this way we can ensure that what they were being taught was being applied and embedded. Sustainability is the key to achieving a lean culture throughout the workforce.

#### Why did you choose the training route?

We find that the biggest challenge is time. A focused 2 day programme paired with the flexibility of the delivery structure is an extremely efficient and effective route to driving change and achieving tangible results.





**Who:** AB Agri

What: 2 Day Lean Awareness

**Why:** Training all staff to embed a Lean culture

#### Outcome:

The ability for staff members to react and correctly resolve issues using Lean methodology when they arise.

#### Where:

across 10 sites internationally (UK, Denmark, Poland, Spain and Holland)

# For more information please get in touch



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